



THOMAS J. ROBERTSON is a Co-Founder and Senior Managing Partner of **Rauch Robertson, Commercial Realty Advisors**. He co-directs the operations and expansion of **RRCRA** throughout Florida, and brings over two decades of experience in Commercial Real Estate.

Mr. Robertson previously served as Senior Vice President at Jones Lang LaSalle (JLL). His responsibilities included managing Jones Lang LaSalle's South Florida and Palm Beach County brokerage offices, also including Martin and St. Lucie counties.

Prior to joining JLL, Mr. Robertson was a Principle Managing Partner of the Lupo Real Estate Co. in Boca Raton Florida. This was subsequently purchased by Coldwell Banker Commercial NRT, a subsidiary of Realogy Corporation.

Prior to Coldwell Banker Commercial NRT purchasing his firm, Mr. Robertson was Director of Sales and Operations for Sprint Corporation's South Florida cellular operations. Responsibilities included identifying real estate locations for retail stores, which involved the staffing and training of over 60 employees. Also, identifying cell tower locations and site acquisitions, and hiring a professional sales staff of 25 to direct sales focused on government, national, and small business accounts in Palm Beach and Broward Counties.

Mr. Robertson's corporate real estate expertise includes industrial, retail, office, land, multi-tenant investment, cellular tower site acquisitions, and life science medical initiatives. Some of the major projects Mr. Robertson has been involved in include the Florida Center for Innovation, a world class 150 acre 1.3 million SF master planned research park catering to scientific research, universities, and medical institutes including the Torrey Pines Institute for Molecular Studies, Oregon Health and Science University, Martin Memorial Hospital, and Mann Research Center. Mr. Robertson also represented the 211,000 SF, 15 acre medical and professional office campus known as Lake Whitney Professional Park in St. Lucie West, Florida. Throughout his career he has completed more than 500 real estate transactions, in excess of \$250M, including 4,000,000 SF of office, industrial sales and leases in Broward, Palm Beach, Martin and St. Lucie Counties.

With vast experience in property sale and lease valuation, site acquisition, disposition and corporate real estate consulting, Mr. Robertson remains dedicated to exceptional client service, paying strict attention to detail. His strong commitment to professionalism, integrity, trust and performance are all reasons why he is currently a candidate for the prestigious "SIOR" (Specialist, Industrial and Office Real Estate) designation.

Mr. Robertson holds a BA degree in Business Administration, with a minor in Accounting from Florida Atlantic University. He is also a certified Corporate Trainer by Learning International.

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